



GENERAL TOOL

PC 073 Tallahassee

- John Ard

PC 086 Warner Robins

- James Walters

PC 118 Valdosta

- Charles Wetherington

PC 298 Albany

- Sean Western

PC 562 Columbus

- David Odom

PC 1040 Lagrange

- Matthew Campisi

SPECIALTY LOCATIONS

PC 1422 Tallahassee Power / HVAC

- Trevor Jaracz

PC 1475 Tallahassee Climate

- Joshua Darby

PC 1523 Macon Flooring Solutions

- Thomas Yeomans

PC 1587 Macon Climate

- James Evans

South Georgia District.

TOP PRIORITIES

Safety

- Daily Huddles by department (15min)
- Tuesday - All In Safety Huddles (30min)
- Proactive Events (1 Per Month, per person)
- Take Ten Cards
- JSA Posters & Book
- QTR Safety Committee / Off Campus mtg.
- Safety Cabinet Organization / PPE Stocked
- Driver SBU Completion - Week 1, Monthly
- Monthly Safety Coordinator calls / PCM
- PPE Protocols Outlined
- CCC - PCM / DSP / SF
- Bi - Weekly Truck Inspections Process

Sales Support

- Weekly PC Sales Meetings
- Incorporate Specialty Reps into meetings
- PCM / OSR Ride Along - 3 per month
- Key Account / OSR - Teambuilding
- Rate Review & Coaching
- OSR Calls (open Forum) - 2-3 Per Qtr.
- D&B Training / Dodge Training

PCM Support

- Listen & Support
- Team building Within the PC
- Regular PC Visits
- PCM Calls 2 Per month (Open Forum)
- Create a simple Business plan to grow their People, Processes & Product.
- Identify internal Talent

Customer Service

- Pass Quality Assurance Calls
- Say "Yes" more
- Quality Rent Ready Checks
- Positive Customer Experience