



(850) 687-3291

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3203 Blue Heron Blvd PCB, FL 32408

## SKILLS

- Staff Development
- Team Leadership
- Salesforce Management
- Business Development
- Performance Management

## REFERENCES

Kenny Coke - VP Safety  
(803) 504-1827

Terry Shirey - Regional Safety  
(850) 978-6912

Chris Pacini -VP  
(704) 791-8344

John Ubriaco - Director of Ops  
(770) 351-6723

Dan Bernard - VP Scaffold Serv.  
(839) 235-0406

Joe Amato - Director Industrial Serv.  
(228) 348-8034

Neal Perry - Regional Sales Dir.  
(850) 333-3705

Jamie Rexford - Panhandle DM.  
(205) 229-5530

# Brandon Miller

TEAM LEADER

## PROFILE SUMMARY

Dedicated and team-oriented, prioritizing family values and safety. Proven track record in fostering a collaborative work environment while emphasizing the importance of employee well-being. I am committed to developing and empowering team members through targeted training initiatives and utilizing my experience in the rental industry to develop our team. My goal is to be known for successfully balancing professional responsibilities with a family-first approach, creating a positive and supportive workplace culture.

## WORK EXPERIENCE

### Safety |

Spearheaded Initiatives to promote a robust safety culture across our district. Initiated the Monthly Safety calls, format & documents.

### PC697 | 2005-2007

Store Manager

### PC268 | 2007-2020

Store Manager

Lead our Team to a remarkable threefold increase in monthly rental revenue, elevating performance from \$250K to an impressive \$850K.

### PC269 | Green Field Opening 2012

Worked with Scott Miller & Team to locate a property, clear city restrictions & meet guidelines.

### PC269 | 2022- present

Achieved a substantial improvement in Return on Investment (ROI), elevating it from 14.8% to an impressive 25% within the first 17 months.

## ACCOMPLISHMENTS

Proudly lead our teams for over 15 years without any recordable incidents, emphasizing a steadfast commitment to a culture of safety and well-being.

Led and influenced staff through effective motivation, leveraging individual strengths to optimize customer satisfaction and maximize productivity.

Implemented comprehensive employee development programs aimed at enhancing skills and fostering professional growth within our store, district & company. (John Sword Operational Manager, Jason Wooten Operations Manager, Penny Forster PCM, Troy Mixon OSR, Josh Shaw OSR, Dan Brechtel Gov Rep, Drew Yeager Jumpstart and many other promotions within).

Successfully managed operations and performance across dual locations, PC268 & greenfield PC269 for two years, ensuring consistency in service quality and Sunbelt Standards.

Achieved high audit scores as well as driven KPI improvements at all locations during my tenure as manager. (697,268,269)

Designated as a "Branch Standards" location. (269)

Planned and executed strategies to increase business and drive profit growth.

Championed new policies to minimize production errors and incidents. Led successful turn around efforts for underperforming locations, implementing strategic initiatives that resulted in a significant improvement in safety culture and overall profitability.

Low employee turnover, high retention rate.

